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Editors/Reporters

- **Please click on link to view and download photo of Joe Harbert:**
https://www.avisonyoung.com/documents/20342/2631393/Joe_Harbert.jpg

Joe Harbert joins Avison Young in New York City

Highly regarded industry veteran becomes Principal and Director of Operations for the Northeast Region

New York City – Earl Webb, President of U.S. Operations for **Avison Young**, announced today the strategic hiring of highly regarded commercial real estate industry veteran **Joe Harbert**.

Effective immediately, Harbert becomes a Principal of Avison Young and Director of Operations for the Northeast Region. Based in the New York City office, he will work closely with **Mitti Liebersohn**, Avison Young Principal and President of the firm's New York City office, and the company's Northeast managing directors on the expansion of the company's footprint across the region.

In this role, Harbert will contribute to the management of Avison Young's day-to-day operations in the Tri-State area and will take a leadership role in enhancing the firm's service lines, including office leasing, investment sales, retail leasing and project management. Harbert also will help recruit top-tier talent for the growing firm, which has added more than 60 professionals in the Tri-State area since the beginning of 2018.

Harbert brings more than 30 years of commercial real estate industry experience to Avison Young, most recently as president of national client services for Colliers International.

"Joe is one of the most respected and well-liked professionals in our industry, and we are extremely happy and excited to have him on board," comments Webb. "We look forward to the contributions that he will make to our organization and are confident that his experience and industry knowledge will be tremendous assets to our clients and the Avison Young team."

Liebersohn adds: "Joe has been a commercial real estate industry leader in the Tri-State area for many years and has extensive knowledge of the New York City and other Northeast markets. His presence will be instrumental as we expand our various service lines and provide creative

solutions for local, national and international clients with diverse real estate holdings in the Northeast.”

Prior to becoming president of national client services at Colliers, Harbert was the company's President of the Eastern Region. Before joining Colliers, he was COO for Cushman & Wakefield in the Tri-State area and the firm's New York metro region leader. Before moving to Cushman & Wakefield in 2004, he held senior executive positions with CBRE, Insignia/ESG and Edward S. Gordon. He launched his real estate career as the deputy director of real estate for the Metropolitan Transportation Authority.

"I am excited about the opportunity to help expand Avison Young's Northeast presence," says Harbert. "The firm's Principal-led structure and unique, collaborative culture make this role particularly appealing. Avison Young has been expanding rapidly, but thoughtfully, over the last few years, and I look forward to helping the company accelerate that growth in this region. To do that, we're going to work on getting our Northeast operations up to scale and invest in more opportunities that further the success of our people and our clients. Clients' business requirements are experiencing unprecedented change, particularly in the highly dynamic Tri-State area, and we intend to stay ahead of the curve."

Harbert holds a doctorate in political science from City University Graduate School in New York as well as Master's degrees from City University, City College of New York and New York University. His undergraduate degree is from San Francisco State University. Harbert is the former Chair of the Community Service Society where he served as a trustee for 16 years.

Avison Young is the world's fastest-growing commercial real estate services firm. Headquartered in Toronto, Canada, Avison Young is a collaborative, global firm owned and operated by its principals. Founded in 1978, the company comprises 2,600 real estate professionals in 84 offices, providing value-added, client-centric investment sales, leasing, advisory, management, financing and mortgage placement services to owners and occupiers of office, retail, industrial, multifamily and hospitality properties.

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