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**Editors/Reporters**

• **Please click on links to view and download photos of Glenn Meltzer, Robert Katz, Eugene Martin:**  
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**Glenn Meltzer, Robert Katz and Eugene Martin  
join Avison Young in Washington, DC area**

***Highly regarded industry veterans become Principals, will focus on  
office tenant and buyer representation across the DC Metro Region***

**Washington, DC – Josh Peyton, Avison Young** Principal and Managing Director of the company's Washington, DC region, announced today the strategic hiring of highly regarded industry veterans **Glenn Meltzer, Robert Katz** and **Eugene Martin**.

Effective immediately, all three become Principals of Avison Young and will continue to work as a team, focusing on office tenant and buyer representation and advisory services in the Washington Metro area and across the U.S. Meltzer and Katz will be based in Avison Young's Washington, DC office and Martin will work out of the company's Tysons office in Virginia.

Meltzer, Katz and Martin bring a unique depth of combined real estate experience to Avison Young, most recently with The Ezra Company, an exclusively tenant-focused commercial real estate firm operating in the Washington, DC metropolitan area, where Meltzer was president, Katz was executive director and Martin served as executive vice-president.

"We could not be more pleased to welcome Glenn, Bobby and Gene to Avison Young," comments Peyton. "Their arrival further strengthens the platform – and specifically, tenant advisory services – in the greater Washington area. I'm confident that they will be able to leverage Avison Young's expanding global footprint, infrastructure and resources for the benefit of our clients. The fact that Glenn, Bobby and Gene have worked as a cohesive group for more than a quarter of a century speaks to their collaborative approach and talent, making them an excellent fit for Avison Young's culture."

Peyton continues: "Their expertise will be a tremendous complement to our rapidly growing office tenant representation practice in the DC region. The entire team will provide tenants and purchasers with best-in-class tenant representation, advisory and transaction services."

Meltzer brings 34 years of commercial real estate experience in the DC region to Avison Young. During his career, he has focused exclusively on assisting clients with the tenant/buyer

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experience. His expertise is in the analysis, structure and negotiation of real estate transactions in lease, purchase, build-to-suit development and tenant-equity participation. His accolades include CoStar Power Broker awards for leasing transactions, Leasing Transaction of the Year from the Commercial Real Estate Brokerage Association (CREBA) of Greater DC, and Top Commercial Real Estate Broker in Washington DC and the District of Columbia, Maryland and Virginia Region. He has also received multiple industry awards for full-building-user transactions. Meltzer holds a BSBA degree from the American University School of Business Administration where he graduated magna cum laude.

Katz brings 34 years of commercial real estate experience to Avison Young. At The Ezra Company, he specialized in tenant brokerage and consulting services both nationally and in the Washington metropolitan area. During his career, he has served tenants and buyers exclusively while being involved in all phases of the commercial real estate transaction process. He is recognized as a skilled negotiator in real estate markets across the country, assisting law firms, associations and corporations with local, national and international requirements. Katz holds a Bachelor of Science degree in political science from Guilford College.

Martin brings 30 years of commercial real estate experience to Avison Young. During his tenure with The Ezra Company, he specialized in tenant consulting and brokerage activities, providing comprehensive deal analysis, creative strategies and detailed negotiation services on behalf of tenants and buyers. He is a recipient of the Leasing Transaction of the Year award from the CREBA of Greater DC and has also received awards for full-building-user transactions. He holds a Bachelor of Arts degree in accounting from the St. John's University School of Business.

"We are very excited to be joining Avison Young," says Meltzer. "The firm provides a worldwide platform with tremendous expertise and support, enabling us to enhance our tenant/buyer representation services. Avison Young's culture, best-in-class services and character of people offer an ideal operating environment. Bobby, Gene and I were drawn to Avison Young because of its Principal-led, client-centric business model, which will allow us to make decisions at the local level and provide nimble, custom-made solutions for our clients."

He adds: "Under the Avison Young brand, our team will continue to be passionate and tenacious advocates for tenants' and buyers' interests and remain driven to find creative solutions, offering clients great attention to detail. As in the past, our services will continue throughout the lease or ownership term, providing support and solutions to clients as they encounter ongoing real estate issues. But now, we will do so on a much wider basis – in tandem with our colleagues in Avison Young markets across the globe."

Also joining Avison Young in the Washington, DC area from The Ezra Company are: **Loni Faraci**, senior vice-president, finance; **Colin Oppenheimer**, vice-president; **Matthew Goldberg**, vice-president; **Sabin Bista**, IT project manager; **Brian Martin**, senior associate; and **Adina Nyce**, marketing coordinator. Martin will be based in the Tysons office in Virginia, while the other newcomers will work out of the Washington, DC location.

Today's announcement comes on the heels of John Sikaitis, Nick Guglietta and Carl Caputo joining Avison Young, also in the Washington, DC office, on July 11, 2019 to lead the firm's global innovation practice.

*Avison Young is the world's fastest-growing commercial real estate services firm. Headquartered in Toronto, Canada, Avison Young is a collaborative, global firm owned and operated by its*

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*Principals. Founded in 1978, with legacies dating back more than 200 years, the company comprises approximately 5,000 real estate professionals in 120 offices in 20 countries. The firm's experts provide value-added, client-centric investment sales, leasing, advisory, management and financing services to clients across the office, retail, industrial, multi-family and hospitality sectors.*

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