

Real Estate Professional
commercial real estate news
Toronto, ON
August 9, 2019

- News
- InFocus
- Expert Blogs
- Partner Profile
- TV

Avison Young appoints new global leader of its "secret sauce"

by Steve Randall | 09 Aug 2019



The groups described as the structural "secret sauce" of Avison Young will be a key focus for a newly appointed leader at the global real estate firm.

Former US Navy veteran and Xerox executive Clint Miller becomes global director of AY's Affinity Groups, which are central to the firm's unique collaboration strategy that aims to avoid typical corporate silos.

Miller will work with leaders from the firm and its Affinity Groups to ensure effective management and growth as well as maximizing client satisfaction.

"We're thrilled that Clint has accepted the challenge to manage and grow Avison Young's Affinity Group program as we strive to find innovative solutions for our clients' complex real estate needs and our

Most Read

[Economist slams BC first-timers loan](#)

The announcement from the BC government that it will help first-time buyers with a new tax-free

[1 million Canadians would struggle with interest rate rise](#)

Up to a million Canadians would struggle to cope with a 1 per cent rise in interest rates with

own operations," said chair and CEO Mark E. Rose. "Leaders within each Affinity Group program are Principals and senior professionals who facilitate communications, co-ordinate resources and guide the groups in creating their business plans."

30 years of experience

Minneapolis-based Miller joined Avison Young in 2018 as a principal, with 30 years of experience in the industry, most recently at Cushman & Wakefield.

He will report to Martin Dockrill, Avison Young's Chief Operating Officer, Global Operations.

"Clint has been a great fit for our company and our clients from the day he arrived at Avison Young," says Dockrill. "He respects clients' needs and understands the challenges that Avison Young faces as we strive to be excellent at everything we do. Furthermore, Clint's leadership skills speak for themselves through his example, creativity and innovation. Our operations can only improve as he leads and contributes to our Affinity Groups on a daily basis."

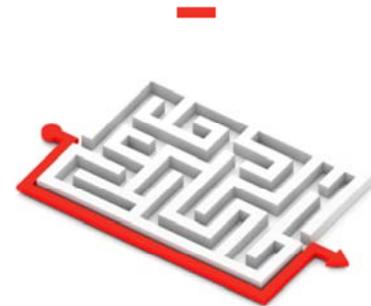
More market update:

- [RE/MAX agents get a new collection of digital stickers](#)
- [Substantial challenges for real estate from rising temperatures](#)
- [Canadians more likely to be homeowners, have a mortgage](#)

[Home](#) [Market Update](#)



Slowed down by rental payment admin?



Don't manage – automate!

Industry news

7DS Associates

Harder, better, stronger, faster

Two American companies have recently decided to setup shop north of the border,

Engel & Völkers

Engel & Völkers opens new shop in Whistler

Global real estate brand continues Canadian expansion with its first Whistler brokerage

Kathleen Black